

SUMMARY

Foreign Exchange Trader with expertise in spot and forward trading as well as in gold trading. Personal P&L in 2010 in excess of \$10 million. Implements technical analysis successfully to maximize profitability. Crafts foreign exchange solutions for individualized customer needs.

PROFESSIONAL EXPERIENCE

CITICORP, New York, NY

Vice President, Global Transactions Team, Citibank (1998 – Sept. 2011)

Vice President, Foreign Exchange Department, Salomon Brothers (1981-1998)

- Traded foreign exchange spot and forwards achieving consistent profitability.
- Traded gold and arbitrated the basis between the spot market and the Chicago exchange.
- Exceeded last year's team's "stretch" profit goal of \$150 million.
- Provided forex sales coverage servicing internal as well as external clients.
- Financed trader and customer positions.
- Transacted Foreign Exchange Bench in New York, London, and Sydney.
- Monitored risk accounts between New York and London.
- Operated and maintained multiple foreign exchange platforms for different subsidiaries.
- Applied sales skills to develop and grow our client base.
- Achieved high levels of customer satisfaction.
- Honored with technical analysis award for predicting future foreign exchange prices.
- Streamlined customer execution of multiple subsidiary foreign exchange requirements.
- Proposed idea of a foreign exchange fixing as early as 1984.

ADDITIONAL RELEVANT EXPERIENCE

Philips Brothers

Foreign Exchange/Gold Dealer

EDUCATION

M.B.A., Finance with Distinction

New York University

B.A., Economics; Summa cum Laude

Yeshiva University

PROFESSIONAL LICENSES

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